UNIVERSITY OF VIRGINIA
CENTER FOR PUBLIC SERVICE
Tayloe Murphy Institute
Business and Economics Section

TAXABLE SALES IN VIRGINIA, 1986

Location	1986 Total Taxable Sales ($000)	1986 Per Capita Taxable Sales	1986 Provisional Population Estimates
Virginia	$33,004,617	$5,704	5,786,700
Counties	17,659,231	4,893	3,608,600
Accomack	124,679	3,946	31,600
Albemarle	327,369	5,376	60,900
Alleghany	40,858	2,939	13,900
Amelia	17,545	2,064	8,500
Amherst	98,041	3,381	29,000
Appomattox	35,588	2,870	12,400
Arlington	1,065,362	6,713	158,700
Augusta	171,535	3,305	51,900
Bath	41,570	7,994	5,200
Bedford	60,431	1,538	39,300
Bland	5,649	883	6,400
Botetourt	59,484	2,408	24,700
Brunswick	36,138	2,259	16,000
Buchanan	109,394	3,056	35,800
Buckingham	20,394	1,658	12,300
Campbell	141,336	2,994	47,200
Caroline	38,992	2,052	19,000
Carroll	50,251	1,841	27,300
Charles City	4,042	622	6,500
Charlotte	24,224	2,053	11,800
Chesterfield	955,219	5,541	172,400
Clarke	21,786	2,115	10,300
Craig	5,556	1,323	4,200
Culpeper	128,210	5,276	24,300
Cumberland	12,680	1,605	7,900
Dickenson	43,632	2,204	19,800
Dinwiddie	34,629	1,641	21,100
Essex	58,452	6,568	8,900
Fairfax	4,787,275	6,738	710,500
Fauquier	196,837	4,687	42,000
Floyd	19,694	1,669	11,800
Fluvanna	15,273	1,427	10,700
Franklin	107,746	2,896	37,200
Frederick	159,650	4,332	36,900
Giles	60,991	3,465	17,600
Gloucester	98,821	3,492	28,300
Goochland	29,225	2,319	12,600
Grayson	22,366	1,347	16,600
Greene	14,657	1,685	8,700
Greensville	25,629	2,464	10,400
Halifax	73,695	2,465	29,900
Hanover	380,085	7,026	54,100
Henrico	1,865,581	9,543	195,500
Henry	202,502	3,603	56,200
Highland	4,210	1,504	2,800
Isle of Wight	$78,554	$3,259	24,100
James City	255,423	9,602	26,600
King and Queen	5,265	823	6,400
King George	25,068	2,089	12,000
King William	30,564	2,967	10,300
Lancaster	58,797	5,297	11,100
Lee	53,401	2,008	26,600
Loudoun	531,069	7,950	66,800
Louisa	42,781	2,240	19,100
Lunenburg	25,636	2,101	12,200
Madison	30,478	2,848	10,700
Mathews	19,286	2,192	8,800
Mecklenburg	146,569	4,918	29,800
Middlesex	27,419	3,152	8,700
Montgomery	291,057	4,412	66,100
Nelson	31,259	2,541	12,300
New Kent	19,396	1,865	10,400
Northampton	61,110	4,214	14,500
Northumberland	22,662	2,224	10,200
Nottoway	52,298	3,510	14,900
Orange	69,218	3,496	19,800
Page	66,030	3,302	20,000
Patrick	30,476	1,792	17,600
Pittsylvania	98,330	1,499	65,600
Powhatan	24,272	1,853	13,100
Prince Edward	92,243	5,301	17,400
Prince George	34,737	1,326	26,200
Prince William	1,002,112	5,713	175,400
Pulaski	132,712	3,880	34,200
Rappahannock	11,409	1,040	6,200
Richmond	50,088	6,957	7,200
Roanoke	367,080	4,927	74,500
Rockbridge	62,080	3,527	17,600
Rockingham	144,236	2,651	54,400
Russell	75,074	2,332	32,200
Scott	68,191	2,674	25,500
Shenandoah	119,655	4,243	28,200
Smyth	110,657	3,626	33,000
Southampton	23,447	1,303	18,000
Spotsylvania	301,186	7,644	39,400
Stafford	142,192	2,838	50,100
Surry	10,352	1,643	6,300
Sussex	28,507	2,823	10,100
Tazewell	217,252	4,311	50,400
Warren	111,558	4,788	23,300
Washington	139,533	2,950	47,300
Westmoreland	37,835	2,627	14,400
Wise	171,328	3,824	44,800
Wythe	112,166	4,381	25,600
York	190,060	4,704	40,400

August 1987

Location	1986 Total Taxable Sales ($000)	1986 Per Capita Taxable Sales ($000)	1986 Provisional Population Estimates
Cities	$15,217,941	$6,988	2,177,800
Alexandria	912,844	8,468	107,800
Bedford	46,717	7,415	6,300
Bristol	196,037	10,891	18,000
Buena Vista	24,394	3,753	6,500
Charlottesville	399,262	9,714	41,100
Chesapeake	633,580	4,714	134,400
Clifton Forge	21,826	4,280	5,100
Colonial Heights	85,561	5,123	16,700
Covington	60,389	7,644	7,900
Danville	337,429	7,549	44,700
Emporia	46,511	9,896	4,700
Fairfax	418,293	21,020	19,900
Falls Church	216,050	22,273	9,700
Franklin	49,360	6,495	7,600
Fredericksburg	220,204	11,293	19,500
Galax	77,935	11,295	6,900
Hampton	822,140	6,525	126,000
Harrisonburg	343,007	12,704	27,000
Hopewell	103,464	4,293	24,100
Lexington	36,601	5,229	7,000
Lynchburg	568,848	8,365	68,000
Planning Districts			
1. LENOWISCO	338,845	3,335	101,600
2. Cumberland Plateau	445,352	3,223	138,200
3. Mount Rogers	723,594	3,996	181,100
4. New River Valley	559,821	3,904	143,400
5. Fifth	1,737,339	6,789	255,000
6. Central Shenandoah	1,103,984	5,207	212,000
7. Lord Fairfax	767,037	5,483	139,900
8. Northern Virginia	9,181,628	7,196	1,276,000
9. Rappahannock-Rapidan	436,152	4,234	103,000
10. Thomas Jefferson	830,600	5,436	152,800
11. Central Virginia	950,961	4,703	202,200

Location	1986 Total Taxable Sales ($000)	1986 Per Capita Taxable Sales ($000)	1986 Provisional Population Estimates
Manassas	$228,650	$11,376	20,100
Manassas Park	19,973	2,813	7,100
Martinsville	151,002	8,075	18,700
Newport News	698,470	4,320	161,700
Norfolk	1,843,186	6,707	274,800
Norton	45,025	9,771	4,700
Petersburg	314,213	7,895	39,800
Poquoson	17,881	1,770	10,100
Portsmouth	457,157	4,119	111,000
Radford	54,768	3,998	13,700
Richmond	1,614,990	7,418	217,700
Roanoke	969,862	9,518	101,900
Salem	212,285	8,957	23,700
South Boston	48,474	6,925	7,000
Staunton	147,839	6,876	21,500
Suffolk	191,050	3,724	51,300
Virginia Beach	1,935,133	5,804	333,400
Waynesboro	128,512	7,100	18,100
Williamsburg	229,981	20,174	11,400
Winchester	288,139	13,591	21,200
12. West Piedmont	927,405	3,865	240,000
13. Southside	304,877	3,687	82,700
14. Piedmont	245,019	2,883	85,000
15. Richmond Regional	4,892,010	7,171	682,300
16. RADCO	727,642	5,197	140,000
17. Northern Neck	169,403	3,949	42,900
18. Middle Peninsula	239,807	3,359	71,400
19. Crater	683,603	4,289	159,400
20. Southeastern Virginia	5,211,466	5,450	951,600
21. Peninsula	2,213,955	5,885	376,200
22. Accomack-Northampton	185,789	4,030	46,100

Sources: Virginia Department of Taxation, "Taxable Sales in Virginia Counties & Cities Based on Retail Sales Tax Revenues, Annual Report, 1986", (Richmond: Department of Taxation, n.d.; Julia H. Martin, "1985 Final and 1986 Provisional Population Estimates," unpublished data from the Center for Public Service, Taylor Murphy Institute, June 26, 1987.